

FEDERATION OF HEALTH AND SPORTS COOPERATIVE LTD.

An Integrated Cooperative Health, Sports, Waste Management & Medical Infrastructure Group

Registered Under: Multi-State Cooperative Societies Act, 2002

CORPORATE BUSINESS PROFILE

Prepared For: Board of Directors | General Body | Strategic Partners | Government Authorities

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FINANCIAL PERFORMANCE HIGHLIGHTS

Financial Year	Turnover	Growth	Stage
2022–23	Rs. 1,00,00,000 (Rs. 1 Crore)	Baseline Year	Foundation & Setup
2023–24	Rs. 5,00,00,000 (Rs. 5 Crore)	400% Growth (5x)	Consolidation & Expansion
2024–25	Rs. 10,00,00,000 (Rs. 10 Crore)	100% Growth (2x)	Multi-Sector Scale-Up
3-Year Cumulative	Rs. 16 Crore+	10x in 3 Years	STRONG GROWTH TRAJECTORY

KEY FINANCIAL INSIGHT: The Federation has demonstrated a 10x revenue growth in just 3 years (FY 2022-23 to FY 2024-25), establishing itself as a high-growth cooperative enterprise with a robust, scalable business model across 50+ business verticals.

1. ORGANISATION SNAPSHOT

Field	Details
Full Legal Name	Federation of Health and Sports Cooperative Ltd.
Type of Organisation	Multi-State Cooperative Federation
Registered Under	Multi-State Cooperative Societies (MSCS) Act, 2002 — Government of India
Chairman	Jalaj Sen
Registered Office	Faridabad, Haryana — India

Field	Details
Operational Reach	Pan-India — Multi-State Operations under MSCS Act
Business Verticals	55+ Integrated Verticals across 10 Major Sectors
Turnover FY 2022-23	Rs. 1 Crore
Turnover FY 2023-24	Rs. 5 Crore (5x growth)
Turnover FY 2024-25	Rs. 10 Crore (10x over baseline)
Profile Prepared For	Board of Directors General Body Strategic Partners Government Authorities

2. VISION & MISSION

“To emerge as a nationally recognised cooperative federation that integrates health, sports, and environmental infrastructure into a single, self-sustaining ecosystem — owned by its members, governed transparently, and built for long-term public good.”

Mission Pillars:

- Build and operate cooperative healthcare and sports infrastructure that is affordable, accessible, and accountable to members and the communities it serves.
- Expand a nationwide network of cooperative hospitals, community health centres, and specialty care facilities that bring quality treatment closer to underserved regions.
- Create a circular economy model where waste management and environmental services are integrated with healthcare delivery — reducing costs and generating new cooperative revenue streams.
- Develop India's sporting talent pipeline through cooperative-owned academies, infrastructure, and grassroots programs.
- Generate sustainable, member-owned livelihoods across the health, sports, and environmental value chains.
- Position the Federation as India's first Integrated Cooperative Healthcare, Sports & Environmental Infrastructure Group.

3. SECTOR OVERVIEW — 50+ BUSINESS VERTICALS

The Federation's business activities span ten major sectors across five operating divisions:

Sector	Name	Focus Area
A	Sports Development & Infrastructure	Academies, stadiums, talent pipelines, sports goods manufacturing
B	Cooperative Sports Governance & Events	League management, tournaments, athlete welfare, sponsorship
C	Cooperative Health & Community Care	Clinics, cooperative health centres, community outreach, home healthcare, preventive & wellness programs
D	Biomedical Waste Management	Collection, treatment, and disposal of hospital waste
E	Solid Waste & E-Waste Management	Municipal solid waste, electronics recycling, battery recycling
F	Cooperative Member Services	Insurance, credit, welfare schemes for members
G	Training, Skilling & Certification	Health, sports, and waste-management training institutes

Sector	Name	Focus Area
H	Integrated Waste Management & Circular Economy	17 waste verticals + ESG/environmental consulting services
I	Cooperative Hospitals & Integrated Healthcare Infrastructure	Hospital network, medical colleges, diagnostics, pharmacy, manufacturing, exports
J	Insurance, Medical Tourism & Global Trade	Health & general insurance, medical tourism, wellness tourism, import/export of health, medical & sports equipment

4. CORE BUSINESS ACTIVITIES

Sector A — Sports Development & Infrastructure

- Sports Academies & Training: Multi-Discipline Academies, Cricket, Swimming, Para-Sports, Rural Talent Identification, Residential Training Campuses, High-Performance Centres
- Sports Infrastructure: Cooperative Stadiums, Multi-Purpose Complexes, Community Playgrounds, Indoor Arenas, Synthetic Tracks, EPC Turnkey Projects, Facility Management
- Sports Medicine: Injury Rehabilitation Centres, Physiotherapy, Fitness Assessment Labs, Sports Nutrition, Anti-Doping Compliance
- Sports Goods: Equipment Manufacturing, Sportswear & Apparel, Cooperative Retail Outlets, Export Division

Sector B — Cooperative Sports Governance & Events

- League & Tournament Management: State/District Leagues, Inter-Cooperative Tournaments, School & College Sports Meets, Corporate Events
- Athlete Welfare: Scholarship & Sponsorship Programs, Athlete Insurance & Pension, Career Transition Support, Sports Quota Employment
- Digital & Broadcasting: Sponsorship Brokering, Digital Platforms & Fan Apps, Sports Analytics, Sports Tourism Packages

Sector C — Cooperative Health & Community Care

This sector anchors the Federation's grassroots and preventive health presence, feeding referrals into the cooperative hospital network under Sector I and extending affordable primary care into underserved and rural communities.

- Community Health: Cooperative Clinics, Maternal & Child Health Centres, Geriatric Care, Mental Health Centres, Preventive Health Camps
- Field Services: Home Healthcare & Nursing, Ambulance & Emergency Response, Health Insurance Facilitation for Members
- Public Health Programs: Non-Communicable Disease Screening & Management, Immunisation Drives, Nutrition & Maternal Wellness Missions
- Occupational & School Health: Workplace Health Check-ups for Cooperative Members, School & College Health Programs, Adolescent Health Counselling
- Tele-Health & Digital Care: Tele-Consultation Kiosks in Rural Cooperatives, Remote Diagnostics, Digital Health Record Linkage with Hospital Network
- AYUSH & Wellness: Cooperative AYUSH Wellness Centres, Yoga & Preventive Wellness Programs, Traditional Medicine Outreach

Sectors D & E — Biomedical, Solid & E-Waste Management (Core Operations)

- Biomedical Waste: Collection from Hospitals & Clinics, Common Biomedical Waste Treatment Facilities (CBWTF), Sharps & Infectious Waste Disposal, Pharmaceutical Waste
- Solid Waste: Door-to-Door Municipal Collection, Waste Segregation, Material Recovery Facilities, Sanitary Landfill Operations
- E-Waste: Electronic Waste Collection Drives, Component Recovery & Refurbishment, Battery Waste (EV & Industrial), IT Asset Disposal

Sector H — Integrated Waste Management & Circular Economy (17 Verticals)

- Waste Collection & Recycling: Plastic, C&D, Agricultural, Scrap & Metal, Tyre, Used Oil, Solar Panel, Textile Waste Recycling
- Bio-Processing: Organic Waste Composting, Bio-Gas Plants, Bio-Waste Processing, Waste-to-Energy Projects
- Environmental Services: EIA, ESG & Sustainability Consulting, EPR Compliance, Carbon Footprint Audits, Green Campus Certification, Zero Waste Campus Development
- Carbon Economy: Carbon Credit Projects, Circular Economy Initiatives, Industrial Hazardous Waste Management

Sector I — Cooperative Hospitals & Integrated Healthcare Infrastructure

This is the Federation's flagship healthcare vertical, covering the full continuum of cooperative hospital care — from primary health centres to super-specialty referral hospitals — alongside medical education, diagnostics, pharmacy, manufacturing, and exports.

Area	Scope
Cooperative Hospital Network	Multi-Speciality Hospitals, Community Health Centres, Primary Health Centres, Rural Health Clinics, Urban Cooperative Clinics, Mobile Medical Units
Hospital Tiers	Tier 1 — Rural & Tribal Health Units; Tier 2 — District-Level Cooperative Hospitals; Tier 3 — Multi-Speciality Referral Hospitals; Tier 4 — Super-Speciality & Tertiary Care Centres
Specialty Departments	Cardiology & Cardiac Surgery, Oncology, Orthopaedics, Nephrology & Dialysis, Neonatal & Paediatric Care, Mother & Child Health, Trauma & Critical Care, Neurosciences, Renal Transplant Services
AYUSH-Integrated Hospitals	Cooperative Hospitals Offering Integrated Allopathic and AYUSH Treatment Streams
Medical Colleges	Medical, Nursing, Paramedical, Pharmacy, Allied Health Sciences, Dental, AYUSH Colleges
Diagnostics	Diagnostic Centres, Pathology Labs, Radiology Centres, MRI & CT Scan Centres, Blood Banks, Organ Donation Network, Telemedicine Centres

Area	Scope
Pharmacy Chain	Cooperative Pharmacy Outlets, Generic Medicine Stores, Jan Aushadhi Kendras
Medical Supply	Medical Equipment Supply, Surgical Consumables Distribution, Medical Oxygen Plants
Planning & Design	Hospital Planning, Hospital Design, Turnkey Hospital Projects, Biomedical Engineering
Accreditation	NABH Accreditation Consultancy, NABL Consultancy, Infection Control, ISO Certification

Area	Scope
Facility Services	Hospital Housekeeping, Biomedical Waste, Laundry, Kitchen & Dietary, Security, HR Outsourcing

Medical Education:

- Medical Colleges & Nursing Institutes
- Pharmacy & Allied Health Institutes
- Healthcare Training Academy & Skill Development Centres
- Emergency Response Training & Infection Control Training
- Biomedical Waste Management Training
- Hospital Administration Courses

Medical Manufacturing & Exports:

Manufacturing	Exports
Medical Devices, Hospital Furniture, Disposable Products	Pharmaceutical Exports, Medical Equipment Exports
Surgical Instruments, PPE Kits, Gloves, Masks, Syringes	Hospital Project Exports (Turnkey)
IV Sets, Medical Textiles, Diagnostic Kits, Lab Equipment	Sports Equipment Exports (cross-linked Sector A)
Medical Oxygen Systems, Healthcare Consumables	Medical Consumables & Devices — Global Markets

Sector J — Insurance, Medical Tourism & Global Trade

This sector extends the Federation's reach beyond direct service delivery into risk protection, international patient care, and cross-border trade in health, medical, and sports goods — creating new cooperative revenue streams while supporting the core health and sports verticals.

Sub-Sector	Activities
Health Insurance	Cooperative Health Insurance Schemes for Members, Group Medclaim Policies, Cashless Treatment Tie-Ups with Network Hospitals, Insurance Facilitation & Broking
General Insurance	Motor, Property, Crop & Personal Accident Insurance for Members, Sports Injury & Event Insurance, Professional Indemnity for Hospitals & Clinics
Third-Party Administration (TPA)	Claims Processing, Policy Servicing, Cooperative Insurance Cell for Member Grievance Redressal
Micro-Insurance	Low-Premium Health & Life Cover for Rural and Economically Weaker Member Households
International Patient Services	Medical Visa Facilitation, International Patient Help-Desks, Multilingual Patient Coordinators, Airport-to-Hospital Concierge Services
Treatment Packages	Curated Packages for Cardiac, Orthopaedic, Oncology, Fertility, Cosmetic & Dental Treatment at Cooperative Hospitals
Wellness & AYUSH Tourism	Yoga & Naturopathy Retreats, AYUSH Wellness Packages, Post-Treatment Recovery & Rehabilitation Stays
Travel & Hospitality Partnerships	Tie-Ups with Hotels, Travel Agencies & Airlines for Combined Treatment-and-Stay Packages, Accreditation Support (NABH International Patient Wing)

Sub-Sector	Activities
Sports Tourism Linkage	Cross-Promotion with Sector B Sports Tourism Packages for Combined Wellness & Sporting-Event Travel
Medical Equipment Trade	Import of Advanced Diagnostic & Surgical Equipment, Export of Federation-Manufactured Devices, Consumables & PPE (Sector I linkage)
Sports Equipment Trade	Import of Specialised Sporting Goods & Training Technology, Export of Cooperative-Manufactured Sports Equipment & Apparel (Sector A linkage)
Trade Facilitation	Customs & Regulatory Clearance Support, Bonded Warehousing, Import-Export Licensing Assistance for Member Enterprises
International Distribution	Global Distributor & Agent Network, Participation in International Medical & Sports Trade Fairs, Export Market Development

5. FINANCIAL PERFORMANCE & GROWTH TRAJECTORY

Parameter	FY 2022–23	FY 2023–24	FY 2024–25
Annual Turnover	Rs. 1,00,00,000	Rs. 5,00,00,000	Rs. 10,00,00,000
Turnover (in Crore)	Rs. 1 Crore	Rs. 5 Crore	Rs. 10 Crore
Year-on-Year Growth	Baseline	5x (400% increase)	2x (100% increase)
Growth vs. Base Year	1x	5x	10x
Business Stage	Foundation & Setup	Consolidation & Expansion	Multi-Sector Scale-Up
Primary Revenue Drivers	Waste Management (D/E)	Healthcare + Waste	Healthcare + Sports + Waste
Sectors Operational	2–3 Sectors	4–5 Sectors	7–9 Sectors

3-Year Cumulative Revenue: Rs. 16 Crore+ | 10x Revenue Growth in 3 Years | Consistent Upward Trajectory Across All Sectors

6. GOVERNANCE STRUCTURE

The Federation operates on a three-tier cooperative governance model, consistent with cooperative society law and multi-state federation norms.

Tier	Body	Composition & Responsibilities
Tier 1	General Body (Apex)	All member-cooperatives / individual members. Meets annually (AGM). Approves accounts, policy direction, elects the Board.
Tier 2	Board of Directors	Elected representatives — Chairman, Vice-Chairman(s), Secretary, Treasurer, Sector Directors. Constitutes sub-committees: Finance, Audit, HR, Projects, Sports, Healthcare, Environment.
Tier 3	Executive Management	Chairman & Chief Executive Officer (CEO) directs day-to-day operations and overall strategic execution. Sector-wise Vertical Heads report to the Chairman & CEO. Functional heads: CFO, HR, Legal & Compliance, IT, Projects, Quality/Accreditation.

Four Operating Divisions:

Division	Covers	Units
Division I — Sports & Cooperative Governance	Sectors A & B	Sports Academies, League Management, Athlete Welfare, Sports Goods
Division II — Cooperative Health & Hospitals	Sectors C & I	Cooperative Hospitals, Community Health Centres, Diagnostics, Pharmacy, Hospital Management, Medical Education
Division III — Waste Management & Environment	Sectors D, E & H	Biomedical Waste, Solid Waste & Recycling, Circular Economy & ESG
Division IV — Manufacturing, Exports & Member Svcs	Sectors F & G	Medical Manufacturing, Export & Trade, Member Welfare, Training & Skilling
Division V — Insurance, Medical Tourism & Global Trade	Sector J	Health & General Insurance, TPA Services, Medical & Wellness Tourism, Import/Export of Health, Medical & Sports Equipment

All five operating divisions report directly to Jalaj Sen, Chairman & CEO, who holds overall strategic, financial, and operational responsibility for the Federation.

7. STRATEGIC PARTNERSHIPS & COLLABORATION MODELS

Target Institutional Partners:

- HLL Lifecare Limited, HSCC (India) Limited, AIIMS & State Medical Colleges
- District & Government Hospitals, Private & Corporate Hospital Chains, Cooperative & Defence Hospitals
- ESI Hospitals, Railway Hospitals, NABARD & NCDC
- General Insurance Corporations & TPAs, Travel/Hospitality/Tourism Boards
- Export Promotion Councils (Pharmexcil, SPORTSGOODS EPC)

Collaboration Models:

Model	Description
EPC Hospital Construction	Turnkey engineering, procurement, and construction of hospital facilities
PPP Healthcare Projects	Public-private-cooperative partnership for government healthcare infrastructure
Facility Management Contracts	Operations and maintenance of hospital and sports facilities
Biomedical Waste Contracts	Long-term biomedical waste collection, treatment, and disposal agreements
Hospital O&M	Full hospital operation and maintenance management
Medical Equipment Procurement	Centralised procurement for government hospitals and cooperative network
Smart Hospital Solutions	Digital health, telemedicine, and IT infrastructure for healthcare facilities

8. IMPLEMENTATION ROADMAP

Phase	Timeline	Key Activities	Target
Phase 1 — Consolidation	Years 1–2	Strengthen biomedical, solid & e-waste verticals. Establish cooperative community health centres and the first cooperative hospital project. Launch 2-3 sports academies. Set up Finance, HR, Legal, IT backbone.	Rs. 25 Crore Turnover
Phase 2 — Expansion	Years 2–4	Roll out Sector H circular-economy waste verticals. Begin construction of medical colleges/nursing institutes and district-level cooperative hospitals. Expand pharmacy chain and diagnostics network. Formalise strategic partnerships (HLL, HSCC, state medical colleges).	Rs. 75 Crore Turnover
Phase 3 — Integration & Scale	Years 4–7	Commission medical manufacturing units (PPE, devices, consumables) and begin exports. Achieve NABH/NABL accreditation across the hospital network, including International Patient Wing status. Launch cooperative health & general insurance products and TPA services. Establish import-export desks, Research & Innovation Centres, Digital Health Platforms. National EPC partner for PPP projects.	Rs. 200 Crore Turnover

9. FUNCTIONAL SUPPORT STRUCTURE

#	Function	Scope / Key Offerings
1	Finance & Accounts	Budgeting, fund management, statutory audits, cooperative society returns, CRCS filings
2	Human Resources & Admin	Recruitment, payroll, training coordination, administration, policy compliance
3	Legal & Compliance	Cooperative society law, contracts, regulatory filings (NABH/NABL/EPR/Pollution Control)
4	Projects & EPC	Turnkey project execution — hospitals, sports infrastructure, waste treatment plants
5	IT & Digital Platforms	Telemedicine systems, member portals, digital health records, sports analytics platforms

#	Function	Scope / Key Offerings
6	Quality & Accreditation	NABH/NABL accreditation, ISO certifications, Green Campus Certification support
7	Procurement & Supply Chain	Centralised procurement for hospitals, pharmacy chain, and manufacturing units
8	Corporate Communications & PR	Stakeholder communication, government liaison, media, partnership development

All functional heads across Finance, HR, Legal, Projects, IT, Quality, Procurement, and Communications report to Jalaj Sen, Chairman , who exercises overall executive authority and accountability across the Federation.

10. CONCLUSION

The Federation of Health and Sports Cooperative Ltd. has demonstrated exceptional growth — from Rs. 1 Crore turnover in FY 2022-23 to Rs. 10 Crore in FY 2024-25 — a 10x revenue expansion in just three years, achieved through disciplined sector diversification and community-rooted cooperative principles.

With 55+ integrated business verticals across ten sectors — spanning Sports Infrastructure, Cooperative Health & Community Care, Cooperative Hospitals & Healthcare Infrastructure, Waste Management, Circular Economy, Medical Education, Medical Manufacturing, Health & General Insurance, Medical Tourism, and Import-Export of Health, Medical & Sports Equipment — the Federation is positioned to evolve into India's foremost Integrated Cooperative Health, Sports & Environmental Infrastructure Group.

The governance and operational framework described in this profile provides the institutional backbone to execute this national vision — ensuring every milestone remains accountable to cooperative membership, transparent in governance, and oriented toward long-term public good.

Rs. 1 Crore (2022-23) → Rs. 5 Crore (2023-24) → Rs. 10 Crore (2024-25) → Rs. 200 Crore (Vision 2030)

Jalaj Sen — Chairman , Federation of Health and Sports Cooperative Ltd.

Faridabad, Haryana | July 2026